



## Chairman/CEO's Review

It is with great pleasure that I present to you the results of the third quarter of 2013/14. Your company ended the quarter on a positive note with a revenue growth of 22.5% to reach Rs 23.7Bn, and an operating profit growth of 38.2% to post Rs 2.2Bn. Revenue growth was primarily driven by our Healthcare, FMCG and Transportation sectors which grew by 32.4%, 26.8% and 44.6%, respectively, while increase in earnings was led by Healthcare, FMCG and Power sectors which posted a growth of 23.2%, 6.7% and 29.6% respectively. The underlying earnings recorded a growth of 18.5% after adjustments for the performance of Thalawathugoda hospital, closure for refurbishment of Club hotel Dolphin and Hotel Sigiriya, and the capital gain arising from the transfer of Peace Haven land to a joint-venture with Minor International.

The FMCG sector ended the quarter on an encouraging note recording a revenue of Rs 7.2Bn a 26.8% growth over the previous nine months, while sector operating profits grew at 23.8% to record Rs. 660Mn. The sector's personal care and personal wash categories were the main contributors to growth with *Baby Cheramy, Clogard* and *Diva* being the top performing brands. The sector's eventful calendar continued with the re-launch of our hair care brand *Dandex* in October enhancing the product and packaging, with the objective of strengthening its proposition of being the leading anti-dandruff shampoo in the market. With the intention of creating a modern consumer appeal for the brand a new communication campaign 'Hisata Nidahasa' was launched via TV, radio and press advertisements. During the quarter our men's grooming brand *Pro Sport* was re launched as *PRO* whilst our washing power brand *Diva* was re-launched with improved product and packaging. The sector is poised for an eventful quarter, with an active program of restaging key Brands to enhance appeal with consumers.

Our Healthcare sector recorded revenues of Rs 8.8Bn, a growth of 32.4% over the same period last year, whilst sector operating profit increased by an impressive 25.1% to reach Rs. 741Mn. Sector revenue was largely driven by the positive performance of our Pharmaceutical distribution business together with our new hospital at Thalawathugoda. Our Pharmaceuticals business posted an 18.9% growth in revenue, strengthening its market leadership position and increasing its market share to 19.2% (Source: IMS). The business recently finalized its purchase of a modern 35,000 square foot warehouse located on 180 perches of prime property in Elakanda, Wattala. Located closer to seaport and airport, the warehouse is equipped with all necessary facilities for regulatory compliance including cold storage and temperature controlled environments. This will further enhance capacity to accommodate future growth. Our hospitals at Wattala and Galle experienced a marginal improvement in both topline and bottom-line. Our new hospital at Thalawathugoda continued to see a steady pick-up in volumes driven by the local community and strengthened by the laboratory and theatre operations at the hospital.

Our Leisure sector recorded a revenue of Rs. 891Mn and an operating profit of Rs. 53Mn for the nine months a 17.7% and a 78.8% decline, respectively. This was primarily due to the closure of Hotel Sigiriya and Club Hotel Dolphin for refurbishment during the period under review. Club Hotel Dolphin was reopened on 1<sup>st</sup> November 2013 after an extensive refurbishment and has since seen encouraging occupancy levels in excess of 80%, while Hotel Sigiriya was reopened earlier this year. During the quarter all our four hotels were awarded the 'Travelife GOLD' certification. 'Travelife GOLD' is an international certification developed by the travel industry to recognise the highest level of commitment of a travel partner towards sustainable travel practices. Avani Kalutara was bestowed the 'Top Hotel 2014' by Holiday Check, a popular e-travel site. With the availability of the Group's full inventory and encouraging

forward bookings, we are well positioned to compete with the new properties which are expected to enter the market going forward.

Transportation sector posted a revenue of Rs. 1.08Bn and an operating profit of Rs 335Mn, recording a growth of 44.6% and 25.1% respectively. Performance of the sector was largely driven by the aviation, transshipment and the logistics segments. Our new integrated logistics arm, Hemas Logistics celebrated the opening of its first container yard operation at Welisara in the month of November. Since its opening the yard operation has experienced a steady pick up in volumes, a trend we expect would continue into the next quarter. Sector performance was provided an additional boost with increasing transshipment volumes which contributed towards the improved profitability of the maritime segment.

Power sector recorded a marginal increase in revenue of 0.5% to post Rs. 4.4Bn largely impacted by the drop in generation at our thermal power plant Heladhanavi resulting from the continued curtailment imposed by the CEB at the beginning of the financial year. However, the impact was negated with the strong results from our hydro power sector which experienced higher rainfall around the catchment areas and by the increase in the avoided-cost-tariff during the year. The sector profitability was augmented by the notable performance of the hydro power assets held by Pan Asian Power PLC during the period under review.

The performance of our recent acquisition, J.L. Morison Son & Jones (Ceylon) PLC has been encouraging with the pharmaceutical distribution and manufacturing segment recording an impressive revenue growth of 14.8% year on year. This growth has supported the Company's operating profit growth of 23.2%, despite a drop in revenue for the period ending 31<sup>st</sup> December 2014. Post-acquisition, management has been focusing on business integration to fall in line with Hemas policies, processes and systems, thereby gearing up the company for faster growth. The company which began operations in 1939 celebrated its 75th Anniversary on January 31<sup>st</sup>.

As we enter the last quarter, which is traditionally our best performing one, we remain optimistic of closing the year on high note.

Husein Esufally Chairman/CEO Colombo February 12, 2014

### **Consolidated Income Statement**

	Three Mont	ths Ended	Change	Nine Months	Nine Months Ended		
Rs '000	31.12.2013	31.12.2012	%	31.12.2013	31.12.2012	%	
Revenue	8,775,828	6,392,083	37.3	23,664,601	19,312,242	22.5	
Cost of Sales	(5,939,781)	(4,268,855)	39.1	(16,099,708)	(13,395,763)	20.2	
Gross Profit	2,836,047	2,123,228	33.6	7,564,893	5,916,479	27.9	
Other Operating Income	57,369	63,949	(10.3)	570,335	183,324	211.1	
Selling and Distribution Costs	(771,725)	(567,656)	35.9	(2,092,437)	(1,534,262)	36.4	
Administrative Expenses	(1,337,275)	(1,020,472)	31.0	(3,767,492)	(2,914,397)	29.3	
Share of profit of an Associate	6,760	-		5,971	-		
Operating Profit	791,176	599,049	32.1	2,281,270	1,651,144	38.2	
Finance Cost	(107,774)	(123,018)	(12.4)	(492,730)	(324,686)	51.8	
Finance Income	90,393	85,179	6.1	247,376	236,546	4.6	
Profit Before Tax	773,795	561,210	37.9	2,035,916	1,563,004	30.3	
Income Tax Expense	(153,400)	(139,292)	10.1	(438,428)	(354,028)	23.8	
Profit for the Period	620,395	421,918	47.0	1,597,488	1,208,976	32.1	
Attributable to:							
Equity Holders of the Parent	488,666	345,007	41.6	1,472,869	1,067,113	38.0	
Non-Controlling Interests	131,729	76,911	71.3	124,619	141,863	(12.2)	
	620,395	421,918	47.0	1,597,488	1,208,976	32.1	
Earnings Per Share (Rs)	0.95	0.67		2.86	2.07		
Annualised Earnings Per Share (Rs)	3.79	2.68		3.81	2.76		
Dividends per Share (Rs)	0.30	0.30		0.75	0.55		

### Statement of Comprehensive Income

	Three Mon	ths Ended	Nine Months	Ended	
Rs '000	31.12.2013	31.12.2012	31.12.2013	31.12.2012	
Profit for the Period	620,395	421,918	1,597,488	1,208,976	
Other Comprehensive Income					
Net (loss)/gain on available-for-sale financial assets	(12,100)	(4,355)	(4,496)	29,269	
Exchange differences on translation of foreign operations	4,869	(127)	2,510	85	
Net movement on cash flow hedges	(71,656)	14,199	(68,767)	24,727	
Revaluation of land and buildings	-	-	-	-	
Income Tax on other comprehensive income		-	-	-	
Other Comprehensive Income for the period, net of tax	(78,887)	9,717	(70,753)	54,081	
Total Comprehensive Income for the period, net of tax	541,508	431,635	1,526,735	1,263,057	
Attributable to:					
Equity Holders of the Parent	445,498	349,771	1,435,835	1,113,609	
Non-Controlling Interests	96,010	81,864	90,900	149,448	
	541,508	431,635	1,526,735	1,263,057	

### **Consolidated Statement of Financial Position**

As at	31.12.2013	31.12.2012	31.03.2013
Rs '000			
ASSETS			
Non-Current Assets			
Property, Plant and Equipment	14,103,403	10,501,858	11,293,957
Investment Properties	578,453	474,685	578,453
Leasehold Right	87,640	91,575	90,592
Intangible Assets	1,274,696	313,762	436,701
Investment in Associates	378,579	-	221,325
Other Non Current Financial Assets	462,385	744,340	399,147
Deferred Tax Assets	45,859	26,237	39,762
	16,931,015	12,152,457	13,059,937
Current Assets			
Inventories	3,506,358	2,522,630	2,425,137
Trade and Other Receivables	8,396,876	7,185,991	7,047,695
Tax Recoverables	79,770	131,487	78,590
Other Current Financial Assets	442,766	232,028	172,919
Cash and Short Term Deposits	2,853,708	2,625,713	3,223,380
	15,279,478	12,697,849	12,947,721
TOTAL ASSETS	32,210,493	24,850,306	26,007,658
EQUITY AND LIABILITIES			
Equity			
Stated Capital	1,600,603	1,600,603	1,600,603
Other Capital and Revenue Reserves	348,844	432,938	409,751
Other Components of Equity	1,263,921	1,198,780	1,314,477
Retained Earnings	9,870,844	7,908,784	8,828,511
Equity Attributable to Equity Holders of the Parent	13,084,212	11,141,105	12,153,342
Non- Controlling Interests	3,203,513	2,172,634	2,259,037
Total Equity	16,287,725	13,313,739	14,412,379
Non-Current Liabilities			
Interest Bearing Loans and Borrowings	4,010,478	1,698,363	2,182,887
Other Non Current Financial Liabilities	142,437	145,194	140,343
Deferred Tax Liabilities	244,836	175,675	193,313
Employee Benefit Liability	405,888	284,523	287,427
Other Non Current Liabilities	-	216,612	-
	4,803,639	2,520,367	2,803,970
Current Liabilities			
Trade and Other Payables	7,517,647	5,598,605	5,906,044
Income Tax Payable	145,367	119,920	141,59
Interest Bearing Loans and Borrowings	1,654,811	1,385,382	715,230
Bank Overdraft	1,801,304	1,912,293	2,028,444
	11,119,129	9,016,200	8,791,309
TOTAL EQUITY AND LIABILITIES	32,210,493	24,850,306	26,007,658
Net Asset per share - (Rs)	25.39	24,000,000	20,007,050

The above figures are provisional and subject to audit.

These financial statements are in compliance with the requirements of the Companies Act No. 07 of 2007.

l Malinga Arsakularatne

Chief Financial Officer

The Board of Directors is responsible for the preparation and presentation of these financial statements. Signed for means behalf of the Board by,

Husein Esufally Chairman/CEO Colombo February 12, 2014 Steven Enderby Deputy CEO

## Consolidated Statement of Changes in Equity

			Attributable to	Equity Holder	s of the Parent			Total	Non	Total
	Stated	Other		Other (	Component Of Equity		Retained		Controlling	Equity
	Capital	Capital & Revenue Reserves	Revaluation Reserve	Exchange Reserve	Available for sale Reserve	Cash flow hedge Reserve	Earnings		Interest	
Rs '000										
Balance as at 1 April 2012	1,600,603	437,923	1,187,013	(1,451)	10,380	(43,658)	7,121,708	10,312,518	2,100,310	12,412,828
Profit for the period	-	-	-	-	-	-	1,067,113	1,067,113	141,863	1,208,976
Other comprehensive income	-	-	-	85	27,866	18,545	-	46,496	7,585	54,081
Total comprehensive income	-	-	-	85	27,866	18,545	1,067,113	1,113,609	149,448	1,263,057
Dividends Paid - Ordinary Shares	-	-	-	-	-	-	(283,409)	(283,409)	-	(283,409)
Transfer to/from during the period										
- Other Reserve	-	(4,985)	-	-	-	-	4,985	-	-	-
Transaction cost on Issue of shares	-	-	-	-	-	-	(1,613)	(1,613)	(537)	(2,150)
Dividends to Non- Controlling Interest	-	-	-	-	-	-	-	-	(77,236)	(77,236)
Adjustment in respect of changes in Group Holding	-	-	-	-	-	-	-	-	649	649
Balance as at 31 December 2012	1,600,603	432,938	1,187,013	(1,366)	38,246	(25,113)	7,908,784	11,141,105	2,172,634	13,313,739
Balance as at 1 April 2013	1,600,603	409,751	1,302,730	(1,730)	29,042	(15,565)	8,828,511	12,153,342	2,259,037	14,412,379
Profit for the period	-	-	-	-	-	-	1,472,869	1,472,869	124,619	1,597,488
Other comprehensive income	-	-		2,406	(5,658)	(33,782)	-	(37,034)	(33,719)	(70,753)
Total comprehensive income	-	-	-	2,406	(5,658)	(33,782)	1,472,869	1,435,835	90,900	1,526,735
Dividends Paid - Ordinary Shares	-	-	-	-	-	-	(386,468)	(386,468)	-	(386,468)
Transfer to/from during the period										
- Overhaul Reserve/ Heat and Lube oil Reserve	-	(60,907)	-	-	-	-	60,907	-	-	-
- Available for sale reserve	-	-	-	-	(14,563)	-	-	(14,563)	(4,854)	(19,417)
Transaction cost on Issue of shares	-	-	-	-	-	-	(16,154)	(16,154)	(564)	(16,718)
Dividends to Non- Controlling Interest	-	-	-	-	-	-	-	-	(68,661)	(68,661)
Adjustment in respect of changes in Group Holding	-	-	1,041	-	-	-	(88,821)	(87,780)	927,655	839,875
Balance as at 31 December 2013	1,600,603	348,844	1,303,771	676	8,821	(49,347)	9,870,844	13,084,212	3,203,513	16,287,725

## Income Statement - Company

	Three Mont	ths Ended	Change	Nine Month	Change	
	31.12.2013	31.12.2012	%	31.12.2013	31.12.2012	%
Rs '000						
Revenue	180,229	205,322	(12.2)	467,948	375,800	24.5
Cost of Sales	-	-	-	-	-	-
Gross Profit	180,229	205,322	(12.2)	467,948	375,800	24.5
Other Operating Income	367,824	157,946	132.9	728,655	489,903	48.7
Administrative Expenses	(124,410)	(114,468)	8.7	(359,275)	(277,936)	29.3
Operating Profit	423,643	248,800	70.3	837,328	587,767	42.5
Finance Cost	(65,457)	(62,574)	4.6	(225,295)	(157,888)	42.7
Finance Income	26,198	25,371	3.3	73,915	64,684	14.3
Profit Before Tax	384,384	211,597	81.7	685,948	494,563	38.7
Income Tax Expenses	1,477	(3,409)	(143.3)	(2,612)	(10,106)	(74.2)
Profit for the Period	385,861	208,188	85.3	683,336	484,457	41.1

## Statement of Comprehensive Income - Company

	Three Mont	hs Ended	Nine Months Ended		
Rs '000	31.12.2013	31.12.2012	31.12.2013	31.12.2012	
Profit for the Period	385,861	208,188	683,336	484,457	
Other Comprehensive Income					
Net (loss)/gain on available-for-sale financial assets	(12,100)	(9,568)	(9,218)	130	
Exchange differences on translation of foreign operations	-	-	-	-	
Net movement on cash flow hedges	-	-	-	-	
Revaluation of land and buildings	-	-	-	-	
Income Tax on other comprehensive income	-	-	-	-	
Other Comprehensive Income for the period, net of tax	(12,100)	(9,568)	(9,218)	130	
Total Comprehensive Income for the period, net of tax	373.761	198.620	674.118	484.587	

### Statement of Financial Position -Company

As at	31.12.2013	31.12.2012	31.03.2013
Rs '000			
ASSETS			
Non-Current Assets			
Property, Plant and Equipment	172,894	143,577	153,730
Investment Properties	566,289	331,500	566,289
Intangible Assets	22,526	539	398
Investment in Subsidiaries	5,970,784	6,458,088	6,344,133
Investment in Joint Ventures	38,519	38,519	38,519
Other Non Current Financial Assets	373,507	236,827	224,924
	7,144,519	7,209,050	7,327,993
Current Assets			
Trade and Other Receivables	1,128,747	606,616	1,026,351
Tax Recoverables	11,921	9,540	5,323
Other Current Financial Assets	612,151	547,379	647,913
Cash and Short Term Deposits	110,188	58,786	85,301
	1,863,007	1,222,321	1,764,888
TOTAL ASSETS	9,007,526	8,431,371	9,092,881
EQUITY AND LIABILITIES			
Equity			
Stated Capital	1,600,603	1,600,603	1,600,603
Other Capital Reserves	257,032	257,032	257,032
Other Components of Equity	8,571	7,865	17,789
Retained Earnings	4,887,340	4,449,462	4,590,472
Total Equity	6,753,546	6,314,962	6,465,896
Non-Current Liabilities			
Interest Bearing Loans and Borrowings	1,125,568	1,158,471	1,288,566
Other Non Current Financial Liabilities	4,383	4,383	4,383
Deferred Tax Liabilities	53,808	42,269	51,196
Employee Benefit Liability	28,892	33,283	26,431
	1,212,651	1,238,406	1,370,576
Current Liabilities			
Trade and Other Payables	116,081	171,051	159,802
Income Tax Payable	-	2,031	_
Interest Bearing Loans and Borrowings	910,987	645,164	1,055,324
Bank Overdraft	14,261	59,757	41,283
	1,041,329	878,003	1,256,409
TOTAL EQUITY AND LIABILITIES	9,007,526	8,431,371	9,092,881
Net Asset per share - (Rs)	13.11	12.26	12.55

The above figures are provisional and subject to audit.

These financial statements are in compliance with the requirements of the Companies Act No. 07 of 2007.

Q Malinga Arsakularatne

Chief Financial Officer

The Board of Directors is responsible for the preparation and presentation of these financial statements. Signed for and on behalf of the Board by,

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Husein Esufally Chairman/CEO Colombo February 12, 2014

1 Steven Enderby Deputy CEO

## Statement of Changes in Equity- Company

			Other Component Of Equity		
5 /000	Stated Capital	Other Capital Reserves	Available for Sale Reserve	Retained Earnings	Total Equity
<u>Rs</u> '000					
Balance as at 1 April 2012	1,600,603	257,032	7,735	4,248,415	6,113,785
Profit for the period	-	-	-	484,457	484,457
Other comprehensive income	-	-	130		130
Total comprehensive income	-	-	130	- 484,457	484,587
Dividends Paid - Ordinary Shares					
Final dividend paid - 2011/12	-	-	-	(128,823)	(128,823)
Interim dividend paid - 2012/13	-	-	-	(154,587)	(154,587)
Balance as at 31 December 2012	1,600,603	257,032	7,865	4,449,462	6,314,962
Balance as at 1 April 2013	1,600,603	257,032	17,789	4,590,472	6,465,896
Profit for the period	-	-	-	683,336	683,336
Other comprehensive income	-	-	(9,218)	-	(9,218)
Total comprehensive income	-	-	(9,218)	683,336	674,118
Dividends Paid - Ordinary Shares					
Final dividend paid - 2012/13	-	-	-	(231,881)	(231,881)
Interim dividend paid - 2013/14	-	-	-	(154,587)	(154,587)
Balance as at 31 December 2013	1,600,603	257,032	8,571	4,887,340	6,753,546

Cash Flow Statement	Group		Compan	у
For Nine months ended 31 December	2013	2012	2013	2012
Rs '000				
Operating Activities				
Profit Before Taxation	2,035,916	1,563,004	685,948	494,563
Adjustments for				
Depreciation	657,487	514,156	28,185	21,610
(Gain)/Loss on Disposal of Property, Plant and Equipment	(385,575)	(27,736)	609	1,548
Amortisation of Intangibles	36,105	4,399	1,756	834
(Gain)/ Loss on Sale of Non-Current Investments	-	-	(148,503)	-
Amortisation of Leasehold Rights	2,951	2,880	-	-
Exchange (gain) / loss on foreign currency borrowings	31,413	-	-	-
Re-classification of Available For Sale Reserve to Profit and Loss	(19,417)	-		-
Finance Cost	492,730	324,686	225,295	157,888
Finance Income	(247,376)	(236,546)	(73,915)	(64,684)
Share of results of Associates	(5,971)	-	-	-
Investment Income	(77)	(2,048)	(575,098)	(482,662)
Movement in Employee Benefit Liability	49,935	46,128	2,485	2,856
Working Capital Adjustments				
(Increase)/Decrease in Inventories	(497,826)	(517,282)	-	-
(Increase)/Decrease in Trade and Other Receivables	(432,868)	(1,264,924)	(98,200)	(236,612)
(Increase)/Decrease in Other Current Financial Assets	13,177	(14,759)	159,010	(206,235)
Increase/(Decrease) in Trade and Other Payables	1,265,198	407,605	(43,721)	(51,175)
Increase/(Decrease) in Other Non Current Liabilities	2,094	(32,621)	-	(6,216)
Increase/(Decrease) in Other Non Current Financial Liabilities	-	1,610	-	-
Finance Cost Paid	(492,730)	(304,519)	(225,295)	(144,450)
Finance Income Received	212,540	206,370	58,944	54,997
Income Tax Paid	(417,534)	(284,747)	(6,598)	(14,818)
Employee Retirement Benefit Paid	(20,783)	(10,393)	(507)	(123)
Net Cash flows from/(Used in) Operating Activities	2,279,389	375,263	(9,605)	(472,679)
Investing Activities				
Purchase of Property, Plant and Equipment	(2,396,573)	(673,431)	(55,943)	(61,918)
Investment in Intangible Assets	(61,115)	(39,360)	(23,884)	(98)
Investment in Non current Financial Assets	(178,964)	(161,910)	(157,801)	-
(Acquisition)/ Disposal of Subsidiary	(1,998,897)	-	14,128	(263,791)
Proceeds from Disposal of subsidiaries and joint ventures	-	-	507,724	-
Investment Income Received	77	2,048	575,098	478,816
Proceeds from Disposal of Property, Plant and Equipment	828,251	44,556	7,984	369
Net Cash flows from/(Used in) Investing Activities	(3,807,221)	(828,097)	867,306	153,378
Financing Activities				
Interest Bearing Loans and Borrowings (Net)	2,451,602	711,059	(419,324)	558,821
Transaction cost on subsidiary share issue	(16,718)	(2,150)	-	-
Proceeds from/ (to) Non-Controlling Interest	(592,608)	649	-	-
Dividends Paid - Equity Holders of the Parent	(386,468)	(283,688)	(386,468)	(283,410)
			(000,400)	(200,110)
- Non-Controlling Interest Net Cash flows from/(Used in) Financing Activities	(68,661) 1,387,147	(77,236) 348,634	- (805,792)	275,411
Net Increase/(Decrease) in Cash and Cash Equivalents	(140,685)	(104,200)	51,909	(43,890)
			01,000	(+0,000)
Net Foreign Exchange Difference	(1,846)	185	-	-
Cash and Cash Equivalents at the beginning of the Year	1,194,935	817,435	44,018	42,919
Cash and Cash Equivalents at the end of the period	1,052,404	713,420	95,927	(971)

Segmental Information	FMCC	2	Healthc	are	Leisur	•	Transpor	tation	Powe		Others	2	Group	
For Three months ended 31 December	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	, 2012	2013	2012
Rs '000														
Revenue														
Segmental Revenue - Gross	2,522,000	1,992,729	3,084,886	2,216,472	438,101	426,185	394,838	282,180	1,771,180	1,254,709	817,167	492,272	9,028,172	6,664,547
Intra Segmental Revenue	-		(13,932)	(16,096)	-	-	-	-	-	-	(21,558)	(16,203)	(35,490)	(32,299)
Segmental Revenue	2,522,000	1,992,729	3,070,954	2,200,376	438,101	426,185	394,838	282,180	1,771,180	1,254,709	795,609	476,069	8,992,682	6,632,248
Inter Segmental Revenue	-	-	(32)	-	-		-	-	-	-	(216,822)	(240,165)	(216,854)	(240,165)
Total Revenue	2,522,000	1,992,729	3,070,922	2,200,376	438,101	426,185	394,838	282,180	1,771,180	1,254,709	578,787	235,904	8,775,828	6,392,083
Segmental Results	221,700	180,773	314,935	172,250	107,440	129,642	112,412	81,032	137,385	130,591	(109,456)	(95,239)	784,416	599,049
				,	,	,		,	,		(100)100)	(,)		,
Finance Cost	331	(3)	(63,669)	(37,622)	57,577	370	(10,299)	(4,987)	(43,962)	(58,699)	(47,752)	(22,077)	(107,774)	(123,018)
Finance Income	9,501	32,946	3,407	3,136	23,914	4,668	5,881	27,304	19,951	12,659	27,739	4,466	90,393	85,179
Share of profit of an Associate	-				6,760		-	-		-	-	-	6,760	-
Profit/(Loss) before Tax	231,532	213,716	254,673	137,764	195,691	134,680	107,994	103,349	113,374	84,551	(129,469)	(112,850)	773,795	561,210
Income Tax	(31,375)	(14,618)	(73,008)	(38,952)	(3,169)	(16,329)	(12,537)	(43,452)	(5,544)	(234)	(27,767)	(25,707)	(153,400)	(139,292)
Profit / (Loss) for the Period	200,157	199,098	181,665	98,812	192,522	118,351	95,457	59,897	107,830	84,317	(157,236)	(138,557)	620,395	421,918
Attributable to:														
Equity Holders of the Parent	198,020	199,098	187,670	103,138	100,802	58,033	93,482	59,897	64,427	63,255	(155,735)	(138,414)	488,666	345,007
Non-Controlling Interests	2,137	-	(6,005)	(4,326)	91,720	60,318	1,975	-	43,403	21,062	(1,501)	(143)	131,729	76,911
	200,157	199,098	181,665	98,812	192,522	118,351	95,457	59,897	107,830	84,317	(157,236)	(138,557)	620,395	421,918

Segmental Information														
	FMC		Health		Leis		Transporta		Powe		Othe		Group	
For Nine months ended 31 December	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
Rs '000														
Revenue														
Segmental Revenue - Gross	7,236,864	5,706,412	8,901,890	6,721,666	890,517	1,082,103	1,080,013	746,853	4,415,731	4,394,532	1,852,283	1,226,032	24,377,298	19,877,598
Intra Segmental Revenue			(79,738)	(59,397)	-	-	-	-	-	-	(61,752)	(43,926)	(141,490)	(103,323
Segmental Revenue	7,236,864	5,706,412	8,822,152	6,662,269	890,517	1,082,103	1,080,013	746,853	4,415,731	4,394,532	1,790,531	1,182,106	24,235,808	19,774,275
Inter Segmental Revenue	-	-	(32)	-	-	-	-	-	-	-	(571,175)	(462,033)	(571,207)	(462,033
Total Revenue	7,236,864	5,706,412	8,822,120	6,662,269	890,517	1,082,103	1,080,013	746,853	4,415,731	4,394,532	1,219,356	720,073	23,664,601	19,312,242
Segmental Results	659,797	533,131	740,655	592,266	53,342	251,279	334,979	267,678	432,697	277,604	53,829	(270,814)	2,275,299	1,651,144
Finance Cost	(1,765)	(7)	(164,258)	(110,878)	(45,020)	(21,367)	(23,245)	(7,625)	(146,381)	(153,100)	(112,061)	(31,709)	(492,730)	(324,686
Finance Income	50,737	69,155	12,808	8,559	28,555	11,204	28,648	46,126	85,837	87,811	40,791	13,691	247,376	236,546
Share of profit of an Associate	-		-		5,971		-	-	-	-	-	-	5,971	-
Profit/(Loss) before Tax	708,769	602,279	589,205	489,947	42,848	241,116	340,382	306,179	372,153	212,315	(17,441)	(288,832)	2,035,916	1,563,004
Income Tax	(102,140)	(34,971)	(172,162)	(134,995)	(22,918)	(34,558)	(51,667)	(90,381)	(14,055)	(703)	(75,486)	(58,420)	(438,428)	(354,028
Profit / (Loss) for the Period	606,629	567,308	417,043	354,952	19,930	206,558	288,715	215,798	358,098	211,612	(92,927)	(347,252)	1,597,488	1,208,976
Attributable to:														
Equity Holders of the Parent	605,111	567,308	456,390	370,467	25,498	101,784	281,840	215,798	205,808	158,761	(101,778)	(347,007)	1,472,869	1,067,111
Non-Controlling Interests	1,518	-	(39,347)	(15,515)	(5,568)	104,774	6,875	-	152,290	52,851	8,851	(247)	124,619	141,863
	606,629	567,308	417,043	354,952	19,930	206,558	288,715	215,798	358,098	211,612	(92,927)	(347,254)	1,597,488	1,208,974

## Notes to the Financial Statements

### 1 Basis of preparation

The condensed interim financial statements have been prepared in accordance with Sri Lanka Accounting Standard LKAS- 34, Interim Financial Reporting. The condensed interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 March 2013. Further, provisions of the Companies Act No. 7 of 2007 have been considered in preparing the interim financial statements.

The previous years'/periods' figures and phrases have been amended where relevant, for better presentation and to be comparable with those of the current period.

- 2 The Group invested a further Rs. 300Mn in Panasian Power PLC on 24 April 2013 thereby increasing the group stake in Panasian Power PLC to 29.3%.
- 3 The Group invested a further Rs. 81Mn in Peace Haven Resorts Ltd on 7 May 2013 thereby increasing the group stake in Peace Haven Resorts Ltd to 98.9%.
- The Group purchased a 71.5% voting stake and 50% non-voting stake in J.L.Morison Son & Jones (Ceylon) PLC valued at Rs.1.7Bn on 30 May 2013.
   The Group further invested in J.L.Morison Son & Jones (Ceylon) PLC Rs. 394Mn for 18.5% voting stake and Rs. 133Mn for 34.7% non voting stake by closing the mandatory offer and voluntary offer on 23 July 2013.
- 5 The Company paid a final dividend of Rs.0.45 per share on 9 July 2013, for the financial year ended 31 March 2013. The Company paid a interim dividend of Rs.0.30 per share on 27 November 2013, for the financial year ending 31 March 2014.
- 6 There have been no other events subsequent to the reporting date, which require disclosure in the interim financial statements.
- 7 There have been no significant changes in the nature of the contingent liabilities which were disclosed in the Audited Accounts for the year ended 31 March 2013.

Investor Information	Three mon	ths Ended
	31.12.2013	31.12.2012
Market Value of Shares		
Closing Price on 31 December (Rs)	34.00	27.00
Highest Price during the Period (Rs)	34.70	33.70
Lowest Price during the Period (Rs)	31.50	25.60
Market Capitalization on 31 December (Rs Mn)	17,520	13,913
Ratios		
Net Asset Per Share on 31 December (Rs)	25.39	21.62
Price Earnings Ratio on 31 December (times)	8.92	9.78
Share Trading		
No of transactions during the Period	926	885
No of shares traded during the Period	3,535,671	1,285,370
Value of shares traded during the Period (Rs Mn)	117	37
Number of Shares	515,290,620	515,290,620

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## Share Information

LIS	F OF 20 MAJOR SHAREHOLDERS	31.12.2013 No. of Shares	%	31.12.2012 No. of Shares	%
1	A Z Holdings (Pvt) Ltd.	90,762,875	17.61	90,762,875	17.6
2	Saraz Investments (Pvt) Ltd.	86,396,035	16.77	86,396,035	16.7
3	Bluberry Investments (Pvt) Ltd.	85,781,250	16.65	85,781,250	16.6
4	Amagroup (Pvt) Limited	85,780,665	16.65	85,780,665	16.6
5	Employees Provident Fund	27,362,341	5.31	27,259,122	5.2
6	HSBC Intl. Nom Ltd-SSBT-National Westminster Bank PLC	21,002,011	0.01	21,200,122	0.2
	as a depository of First State Indian Subcontinent	9,732,370	1.89	9,732,370	1.8
7	HSBC Intl. Nom Ltd-SSBT-National Westminster Bank PLC	6,272,899	1.22	6,272,899	1.2
	as a depository of First State Asia Pacific Susta	-,,_,		-,,	
8	Mr. M.A.H. Esufally	5,946,500	1.15	5,946,500	1.1
9	Mr. H.N. Esufally	5,836,705	1.13	5,836,705	1.1
10		5,750,000	1.12	5,750,000	1.1
11		5,160,700	1.00	6,635,700	1.2
	HSBC Intl. Nominees Ltd JPMCB	0,100,100		0,000,100	
12	Scottish ORL SMLTR GTI	5,149,500	1.00	5,149,500	1.0
13	Lexinton Holdings (Pvt) Ltd.	4,947,500	0.96	4,740,600	0.9
13	<b>-</b> ( )	4,947,300	0.90	4,740,800	0.9
	Employees Trust Fund Board	4,438,386	0.90	3,639,711	0.8
16		4,438,300	0.86		1.2
	-			6,424,000	
	Anverally and sons (pvt) Ltd A/C no 01 HSBC Intl Nom Ltd-JPMCB- Pacific Assets Trust PLC	4,207,881 3,051,800	0.82	3,828,661	0.7
18			0.59	3,051,800	0.5
19		2,914,890	0.57	2,660,175	0.5
20	J.B Cocoshell (Pvt)Ltd	2,708,162	0.53	-	-
DIR	ECTORS' SHAREHOLDING	31.12.2013 No. of Shares		31.12.2012 No. of Shares	
חור					
אוט		90,762,875		90,762,875	
	A Z Holdings (Pvt) Ltd.				
	Saraz Investments (Pvt) Ltd.	86,396,035 85,781,250		86,396,035	
	Blueberry Investments (Pvt) Ltd.	85,780,665		85,781,250 85,780,665	
סור	Amagroup (Pvt) Ltd. ECTORS' DIRECT SHAREHOLDING	85,780,005		65,760,005	
	Mr. J. C. L. De Mel *	_		87,500	
	Mr. H.N. Esufally (Chairman/Chief Executive Officer)**	5,836,705		5,836,705	
	Mr. A.N. Esufally	2,283,585		2,283,585	
	Mr. I.A.H. Esufally	4,424,000		6,424,000	
	-	5,946,500		5,946,500	
	Mr. M. A. H. Esufally Mr. M.E. Wickremesinghe	5,946,500		5,948,500	
	C C	11,230		11,250	
	Mr. Pradipta K Mohapatra	-		-	
	Mr. R. Gopalakrishnan	-		-	
	Dr S. A. B. Ekanayake***	-		-	
	Mr. D. S. Weerakkody ***	-		-	
	Mr. S.M. Enderby (Deputy CEO) ****	-		-	
	Mr. W. M. De F. Arsakularatne ****	- 367,222,865		- 369,310,365	
	* Retired w.e.f 6 November 2013	301,222,003		508,010,000	
	** Appointed Chairman w.e.f 6 November 2013				
	*** Appointed w.e.f 1 October 2013				
	*** Appointed w.e.f 1 October 2013 **** Appointed w.e.f 6 November 2013				
	••	31.12.2013		31.12.2012	
PUE	••	31.12.2013 No. of Shares		31.12.2012 No. of Shares	
PUE	***** Appointed w.e.f 6 November 2013	No. of Shares			
PUE	***** Appointed w.e.f 6 November 2013			No. of Shares	
<u>&gt;UE</u>	**** Appointed w.e.f 6 November 2013 BLIC HOLDING Issued Share Capital	No. of Shares 515,290,620		No. of Shares 515,290,620	

## **Corporate Information**

### Legal Form

Quoted Public Company with limited liability listed on the Colombo Stock Exchange on 15 October 2003

**Date of Incorporation** 10 December 1948

# Date of Re-Registration 30 May 2007

New Registration Number PQ 6

#### Accounting year end 31 March

### **Registered Office**

Hemas House No. 75, Braybrooke Place, Colombo 2.

Website www.hemas.com

#### Auditors

Ernst & Young Chartered Accountants No. 201, De Saram Place, Colombo 10.

#### Directors

Lalith De Mel (Chairman - retired w.e.f. 6 November 2013) Husein Esufally (Chairman/CEO- appointed w.e.f. 6 November 2013) Steven Enderby (Deputy CEO- appointed w.e.f 6 November 2013) Imtiaz Esufally Murtaza Esufally Abbas Esufally Maithri Wickremesinghe Pradipta Mohapatra Ramabadran Gopalakrishnan Dr Anura Ekanayake (appointed w.e.f 1 October 2013) Dinesh Weerakkody (appointed w.e.f 1 October 2013) Malinga Arsakularatne (appointed w.e.f 6 November 2013)

#### Secretaries & Registrars

Hemas Corporate Services (Pvt) Ltd. No.75, Braybrooke Place, Colombo 02. Telephone: 4 731731 (hunting) Facsimile: 4 731777

#### Lawyers to the Company

D.L. & F De Saram No. 47, Alexandra Place, Colombo 7

### Bankers

Bank of Ceylon Commercial Bank of Ceylon PLC Citi Bank N.A Deutsche Bank AG Hong Kong & Shanghai Banking Corp. Ltd. Hatton National Bank PLC Standard Chartered Bank Nations Trust Bank PLC People's Bank DFCC Bank PLC National Development Bank PLC Sampath Bank PLC